PURPLE COW: TRANSFORM YOUR BUSINESS BY BEING REMARKABLE

You're either a Purple Cow or you're not. You're either remarkable or invisible. Make your choice.What do Apple, Starbucks, Dyson and Pret a Manger have in common? How do they achieve spectacular growth, leaving behind former tried-and-true brands to gasp their last? The old checklist of P's used by marketers - Pricing, Promotion, Publicity - aren't working anymore. The golden age of advertising is over. It's time to add a new...



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Purple Cow: Transform Your Business by Being Remarkable

Author	Seth Godin
Original Book Format	Paperback
Number of Pages	144 pages
Filetype	PDF / ePUB / Mobi (Kindle)
Filesize	3.52 MB

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Peek Inside the Book

In a crowded marketplace, fitting in is failing. In a busy marketplace, not standing out is the same as being invisible. Seth Godin, Purple Cow: Transform Your Business by Being Remarkable //

Reader's Opinions

Purple Cow tells how the traditional 4-Ps of marketing is lacking to move consumers in current day's media noisy market place. Marketing Guru and author, Seth Godin defines a new 'P' that stands for 'PURPLE COW'. He coined the term PURPLE COW to mean a product or service having achieve huge differentiation, innovative and scores high...